



Prominent
Properties

Sotheby's
INTERNATIONAL REALTY



Sotheby's International Realty® Brand Leads National Rankings for Individual Sales Volume Category in REAL Trends/The Wall Street Journal Report

MADISON, NJ (JUNE 24, 2016) Sotheby's International Realty Affiliates LLC today announced that the Sotheby's International Realty® brand was the No. 1 real estate company represented in two of the six categories that comprise the 2016 *REAL Trends/The Wall Street Journal* "Top Thousand." The annual report ranks America's top 1,000 residential real estate agents and teams based on 2015 annual sales volume and transaction sides, and the top 50 agents and top 50 teams on average sales price—making it a ranking of the top 1,100 nationwide.

The *Sotheby's International Realty* brand claimed 45 of the top 250 sales associates in the *REAL Trends* Individual Sales Volume category, more than any other real estate company. The brand also had the highest combined individual sales volume from sales associates in the same category. In addition, the *Sotheby's International Realty* brand had the most individuals represented in the Individual Average Sales Price category, holding 17 of the top 50 spots (34%), including Brenda S. Powers and Elizabeth L. Sample in East Side Manhattan who tied for No. 1 at \$37.59 million. The brand also had the No. 1 Team on the Average Sales Price ranking; Drew Mandile and Brooke Knapp Team in Beverly Hills topped that list with an average sales price of \$18.3 million. This further establishes the strength of the *Sotheby's International Realty* brand as a leader in luxury real estate sales.

"We are thrilled to see that the *Sotheby's International Realty* brand is continuing to build off the momentum of the 2015 record-year," said Philip White, president and chief executive officer of Sotheby's International Realty Affiliates LLC. "Having the most sales associates represented in two categories of the *REAL Trends/The Wall Street Journal* rankings is a huge accomplishment and underscores how many of the top sales professionals are affiliated with the *Sotheby's International Realty* brand. I am so proud of the companies and the sales associates represented on this list."

The *Sotheby's International Realty* network currently has more than 19,000 affiliated independent sales associates located in approximately 850 offices in 65 countries and territories worldwide. *Sotheby's International Realty* listings are marketed on the sothebysrealty.com global website. In addition to the referral opportunities and widened exposure generated from this source, the firm's brokers and clients benefit from an association with the Sotheby's auction house and worldwide *Sotheby's International Realty* marketing programs. Each office is independently owned and operated.

The complete Thousand Top Real Estate Professionals list can be found on REAL Trends' website, www.realtrends.com.



Sotheby's International Realty and the Sotheby's International Realty logo are registered (or unregistered) service marks used with permission. Sotheby's International Realty Affiliates LLC fully supports the principles of the Fair Housing Act and the Equal Opportunity Act. Each Office Is Independently Owned And Operated. *New England Cove, used with permission.